



**For Immediate Release**

## **Victoria County Teams with QuotEnergy Advisors to Secure Six-Figure Energy Savings through 2023**

***Innovative Buying Strategy, Skilled Brokerage Services Deliver Nearly \$400,000 in Taxpayer Savings***

**Victoria, TX – September 13, 2016** – QuotEnergy Advisors, a leading energy procurement firm and approved provider in the TIPS/TAPS purchasing program, today announced it has helped Victoria County successfully procure 40 million kWh of electricity to power its facilities. The resulting 4-year energy contract will begin in 2019, securing nearly \$400,000 in savings for the County over its current rate, while providing valuable budget certainty well into 2023.

QuotEnergy proactively approached Victoria County to evaluate savings opportunities in the long-term energy market, working diligently with Kevin Janak, County Commissioner, as a seamless extension of his team. Throughout the engagement, QuotEnergy provided ongoing insights into the competitive energy market, closely evaluating the pricing, products and services of various retail energy suppliers, wholesalers and government-approved procurement vehicles, gradually winnowing down the competitive field while also driving down the price. As a result of these steps and its ability to use the TIPS/TAPS contracting vehicle, QuotEnergy was able to negotiate even further with the remaining suppliers to yield the winning, cost-saving contract with TXU Energy.

“Energy is a top expense for us at the County, so being able to take advantage of today’s historically low forward-energy markets to fix a very low rate into 2023, one that guarantees savings over our current rate, is a very positive development,” said Mr. Janak. “Every dollar we can save on energy is a dollar saved for our taxpayers, and that is a responsibility I take very seriously.”

Added Glencora Ore, QuotEnergy Advisors, “People often ask how we get the kinds of deals we do for our customers, and I tell them there are no shortcuts. Too many customers believe that their respective ‘buying group’ will take care of everything for them but don’t understand that, when it comes to energy, the prices buying groups get can usually be beaten – often substantially. Kevin and Victoria County are great to work with, because they know from experience that great deals take collaboration, time and skill to pull off, but pay off in the end.”

### **About QuotEnergy Advisors**

QuotEnergy Advisors is an energy-advisory firm with a focus on energy procurement, demand reduction and renewables. With roots in Texas and a footprint transacting in every deregulated market, the company's success rests in its singular focus on doing what is right for its customers. The company is built on a foundation of integrity, customers service, extensive supplier relationships, a sophisticated understanding of the market and people, and a transactional savvy that comes from years of successful procurements.

QuotEnergy is an approved provider in the TIPS/TAPS purchasing program ([www.tips-usa.com](http://www.tips-usa.com)). For more information about QuotEnergy Advisors, see [www.QuotEnergy.com](http://www.QuotEnergy.com).

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